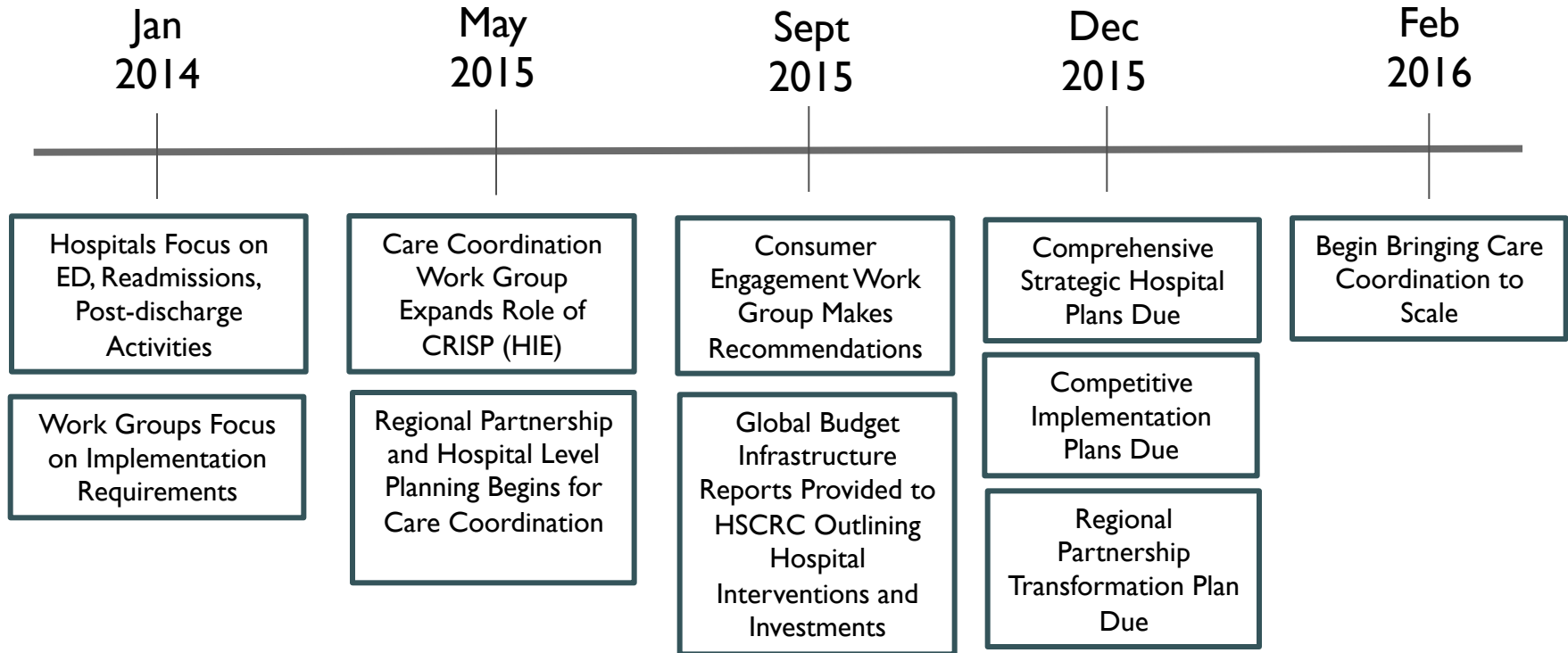
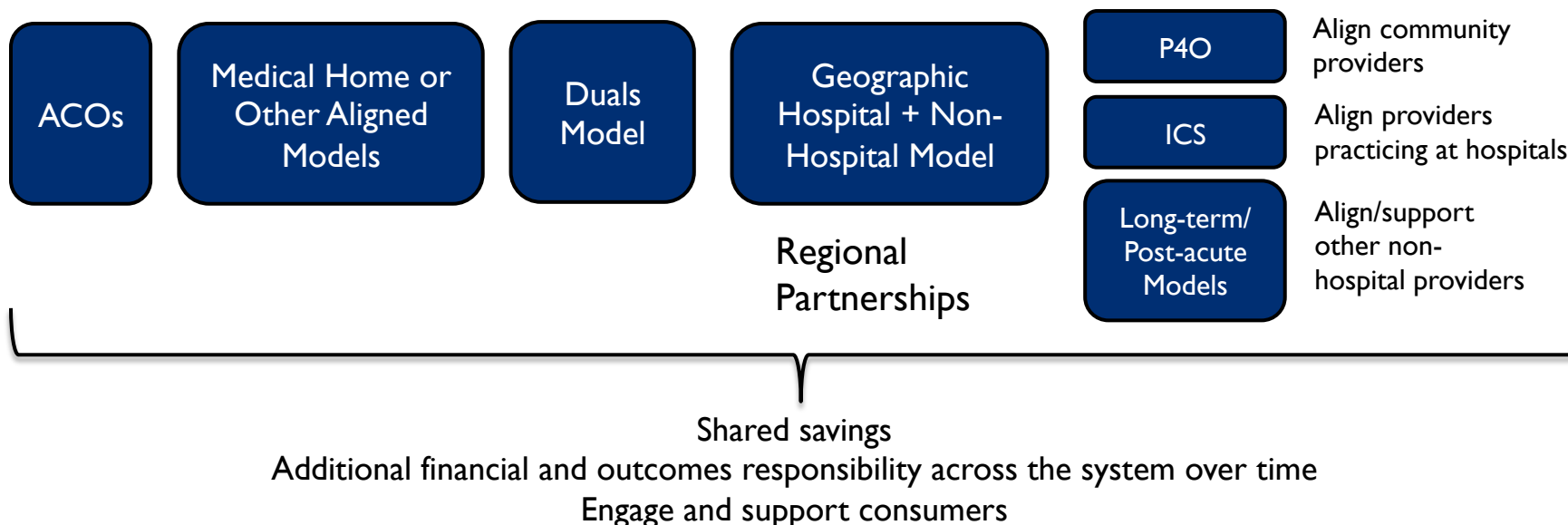


Transformation Planning is Underway with a Focus on Complex High-Needs Individuals and Chronic Conditions



Potential Long-Term Developments



Models Supported By:

- Data & Financial Incentives for Providers
(Alignment tools and data for P4O, ICS, , etc.)
- Common Technology Tools
(Via CRISP: risk stratification, care profiles, etc.)
- Care Coordination Resources

Common Goals:

- Reduce Potentially Avoidable Utilization
- Improve Quality, Outcomes
- Person-Centered Care
- Reduce Spending Growth
- All Payer Hospital Model
- Aligned Non-hospital Models

Two Potential New Programs: Creating Alignment Across Hospitals & Providers

- ▶ **1. Internal Cost Savings (ICS) Program for providers practicing at hospitals**
 - ▶ Designed to reward improvements in efficiency and cost savings in all services delivered for an acute care event, including readmissions
- ▶ **2. Pay for Outcomes (P4O) Program for non-hospital providers**
 - ▶ Incentives for high-value activities focused on high needs patients—
Complex and rising needs, such as dual eligible patients
- ▶ **Hospitals will be able to share resources with hospital and non-hospital providers through these programs as long as quality targets are met, costs do not shift and the total cost of care does not rise above a benchmark.**

Internal Cost Savings (Gainsharing) Program

- ▶ **Goal:** Reward improvements in the quality of hospital encounters and transitions in care that will create internal hospital cost savings
- ▶ **Activities that may be included:**
 - ▶ Care coordination and discharge planning
 - ▶ Evidence-based practice support
 - ▶ Patient safety practices
 - ▶ Harm prevention such as self-reporting adverse events
 - ▶ Staff development such as CPOE training
 - ▶ Efficiency and cost reduction such as discharge order by goal time

Pay for Outcomes (P4O) Program

- ▶ **Goal:** Address the needs of complex patients and those patients with chronic conditions that would qualify for Medicare's CCM fee and other available non-visit fees, tying resources from hospitals together with resources from Medicare payments to providers
 - ▶ By tying such programs together, a chronic medical home is created for these high needs persons, including beneficiaries in long-term care
- ▶ **Activities that may be included:**
 - ▶ Care management, such as using HRAs and creating care plans
 - ▶ Care coordination, such as obtaining discharge summary, updating records, and reconciling medications
 - ▶ Access to care, such as after-hours care or transportation
 - ▶ Risk stratification
 - ▶ Community activities (e.g. services outside traditional office setting)
 - ▶ Post-acute and long term care redesign, such as deploying health professionals to settings or using telemedicine